



ELECTRICITY SUPPLY CORPORATION OF MALAWI LIMITED

INVITATION FOR BIDS (IFB)

FOR

SUPPLY AND DELIVERY OF VARIOUS OPTIC FIBRE PARTS AND MATERIALS

BY INTERNATIONAL COMPETITIVE BIDDING

PROCUREMENT NO: ESC 23/ICB/G/FY2026-27

DATE OF ISSUE: 17th OCTOBER 2026

- The Electricity Supply Corporation of Malawi Limited (ESCOM), a state-owned company, has budgeted funds for the supply and delivery of various optic fibre parts and materials.
- The Corporation now invites sealed bids from eligible bidders for the following:

Description	Delivery Completion Period (Days)	Delivery Point
Supply and Delivery of Various Optic Fibre Parts and Materials ADSS cables, pole hardware and fittings, patch panels, SFP modules, patch cords, splice protection sleeves and dome junction boxes – 31 items, single lot	60 Days	ESCOM Central Stores (Ex-Bata), Makata, Blantyre

- Bidding will be conducted in accordance with **International Competitive Bidding (ICB)** procedures specified in the Malawi Public Procurement and Disposal of Public Assets Act, 2025.
- The goods are procured as a **single lot. Bidders must quote for all thirty-one (31) items and for the full quantity of each item; a bidder who fails to quote for any item will be disqualified.**
- Interested eligible bidders may obtain further information and inspect the Bidding Documents from ESCOM's Procurement Division at the address in paragraph 9(a) below, from 08:00 to 12:00 hrs and 13:00 to 16:00 hrs local time (Monday to Friday), except national public holidays.
- A complete set of Bidding Documents in the English language may be purchased by interested bidders at the address in paragraph 9(b) below upon payment of a non-refundable fee of **MK20,000.00** or its equivalent in a freely convertible currency. The method of payment will be cash or bank certified cheque. The document may be collected by the bidder.
- Bids must be delivered to the Tender Box at the address in paragraph 9(c) below on or before **Friday, 20th November 2026 at 10:00 hours** local time. Electronic bidding will not be permitted and late bids will be rejected. Bids will be opened in the presence of the bidders' representatives who choose to attend at the address in paragraph 9(d) below on **Friday, 20th November 2026 at 10:30 hours** local time.
- Bids must be accompanied by a **Bid Security** of **USD 500,000.00** as specified in the Bidding Documents, or a **Bid Securing Declaration** if the bidder is 100% owned by Malawian nationals. The Bid Security must be in the form of a Bank Certified Cheque or Bank Guarantee issued by a reputable bank agreeable to the Purchaser.
- The addresses for inspection, purchase, issue, submission and opening of bids are as follows:

(a) Inspection and Issue of Bidding Documents ESCOM House Annex Building, Second Floor, Procurement Division, 9 Haile Selassie Road, P.O. Box 2047, BLANTYRE	(b) Purchase of Bidding Documents Accounts Office, ESCOM, Umoyo House, Third Floor, Victoria Avenue, BLANTYRE
(c) Submission of Bids Tender Box, Ground Floor, ESCOM House (Annex Building), 9 Haile Selassie Road, P.O. Box 2047, BLANTYRE	(d) Bid Opening MPEMBA TRAINING CENTRE BLANTYRE